## **Six Stages of Change**

Description	Indicators
Stage 1: Pre-Contemplation	
This is the entry point of a person into the change process. The individual has not even considered the prospect of change and is unlikely to perceive a need for change. It is usually someone else who perceives a problem. At this stage, a person is not likely to respond positively to anyone (family or professional) being confrontive or demanding change.	<ul> <li>Total resistance to doing anything</li> <li>No willingness to meet, talk to a professional, or get assessed</li> <li>Angry at any indication from another that there is a problem</li> <li>Blaming others</li> <li>"Everything is okay" statements</li> <li>Willingness to work on other things, but not the specific problem</li> <li>Refuse to let a professional in and work with him/her</li> <li>Lack of awareness</li> </ul>
Stage 2: Contemplation	
Once the person has some awareness of the problem, then the person enters the stage called Contemplation. It is an ambivalent state where the individual both considers change and rejects it. If allowed to just talk about it, the person goes back and forth about the need to change without justification for change.	<ul> <li>Saying one thing, doing another</li> <li>Rationalizing, minimizing</li> <li>Anxiety rises while trying some things that do not work</li> <li>Both talking about change and arguing against it</li> </ul>
Stage 3: Preparation	
The person is ready to change. This is a window of opportunity when the person resolved the ambivalence enough to look at making change.	<ul> <li>Admitting the need for change</li> <li>Accepting negative ramifications of their behavior</li> <li>Asking for help</li> <li>Starting to look at alternatives</li> </ul>
Stage 4: Action	
The person engages in particular actions that intend to bring about change.	<ul> <li>Starting to work out a plan</li> <li>Making changes in behavior</li> <li>Asking for professional help, or using professional help to make their plan more successful</li> </ul>
Stage 5: Maintenance	
The person identifies and implements strategies to maintain progress, and to reduce the likelihood of slips or full relapse into old behaviors.	<ul> <li>Making the long-term life changes needed to "actualize" the changes made in the action stage</li> <li>Focusing less on refraining from old behavior and more on a "recovery" lifestyle</li> </ul>
Stage 6: Relapse	
The person has a slip, or returns to behavior at a level higher than acceptable to either the person or family. At times, the person might slip and not regard it as serious enough to be concerned, yet someone may be at risk. A professional needs to help the person holistically look at the situation.	<ul> <li>Repeating behavior that they are trying to change</li> <li>Engaging in different, but equally problematic behavior.</li> <li>Feeling shame about behavior</li> </ul>